



**BUSINESS INVESTMENTS,  
ENERGY AND TELECOMMUNICATION**

**CONSULTANTS** IN AFRICA

COMPANY PROFILE





# WHO ARE WE

**AT BICA** We believe in an open world. One where ideas, expertise and cutting-edge insights flow freely to form dynamic ecosystems that create exciting new possibilities.

We draw on a wide network of individual experts and specialists, technology partners ranging from emerging start-ups to established players, and innovation leaders such as investors and academic institutions.

This ecosystem allows us to match each client challenge with the most relevant expertise, ensuring we deliver meaningful and lasting impact.

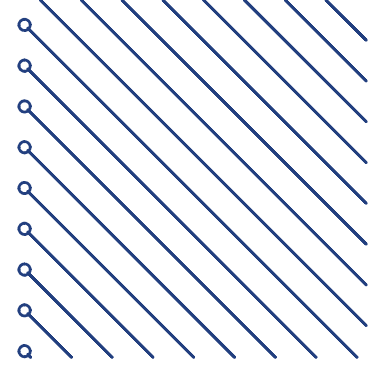
Our Open Consulting model allows us to seamlessly extend our support through these complementary external capabilities.





At BICA, we will revitalize your organization For Profitability in this Evolving Competitive Telecommunication landscape through a comprehensive strategy focused on operational efficiency, customer-centricity, and strategic growth.

This involves optimizing costs, enhancing customer experience, exploring new revenue streams, and potentially restructuring the organization to foster agility and innovation



# OUR CLIENTS/ SUPPLIERS





# VISION, MISSION, VALUE

## OUR VISION

To be recognized as a leading consulting firm in making Productivity and Quality Improvement through people works.

## OUR MISSION

From its inception, Bica Group is committed to

- Helping client's organization improve quality and productivity
- Providing our members with conducive learning environment to develop their utmost potentials
- Contributing to society for better quality of life

## OUR VALUES

### ● CUSTOMER FOCUS

Customers are the only reason of our existence

### ● ENTREPRENEURIAL SPIRIT

Speed, innovation, agility, dantotsu and war against waste

### ● GROWING TOGETHER

Partnership, teamwork, continuous learning, and empowerment

### ● INTEGRITY AND ETHICAL CONDUCT

Professional, open and long-term partnership





## WE PROVIDE CONSULTING AND TRAINING SERVICES IN THESE AREAS:

- Productivity & Quality Improvement
- Leadership and Human Resources Development
- Financial
- Solar Systems
- AV Wareness
- Service Excellence
- Telecommunication

# OUR SERVICES



## **CONSULTING**

Helping organizations and companies achieve sustainable results by empowering people and improving systems and processes.



## **IN-HOUSE TRAINING**

Specifically designed to your organizations needs, our In-House training program provides practical skills and knowledge for your human capital to achieve the organization's goals.



## **PUBLIC TRAINING & SPECIAL EVENTS**

Acquire new management knowledge and skills to improve your organization's performance as well as to build networks and sharing among professional.



## **IMPROVE MAGAZINE**

Improve! Magazine is a Tri-monthly publication by PQM Consultants that provide the readers new and innovative ideas on how to increase productivity and improve quality in their organizations.



## **PETROLEUM SUPPLIES**

We supply clean Petroleum products Globally. Jet Fuel, Diesel and Petrol, from small to huge quantities both locally and globally.





# Consulting

Our Consultancy Services are especially designed to help organization achieve sustainable results by empowering people and improving the systems and processes.



## Our Methodology

- 1** The process always starts with Site Visit where your company operates. Understanding current condition, culture, values and business process.
- 2** Based on diagnosis, Bica Group will present and discuss with Top Management
  - Short Term Solution (Quick Wins)
  - Mid Term Solution
  - Long Term Solution
- 3** To ensure you get the best results, Bica Group will systematically plan and manage implementation of Improvement. We Facilitate the company through systematical Project Management include Project Quality Assurance to ensure the program implemented according to project plan.





## In-House Training

Our In-house Training specifically designed to provide practical training customized to meet challenges for each individual Clients organization.



## Public Training

Public Training is dedicated to participants from organizations who wish to acquire new knowledge and skills as to improve their organization performance as well as to build networks and sharing among professionals.



# Our Training Philosophy



## Practical

We bring our extensive experience from the fields into the class. We have designed all our training program to be practical and ready to be implemented in your organization. After going through our training program, you will be able to return to your organizations with knowledge and skills to perform improvement in your organization.



## Inspiring

We want to inspire our participants to apply what they have learnt into their work immediately. Providing knowledge is only the beginning. We believe it is important to inspire participants that they are able to bring improvement to their workplace!



## Enjoyable

With decades of experience training thousands of professionals, we have learnt that keeping people engaged is very important in order to provide effective learning experience. Therefore, we designed our training to be enjoyable enough for you to absorb all the knowledge that will we share.





# Area of Expertise

## TOTAL PRODUCTIVE MAINTENANCE

Total Productive Maintenance (TPM) eliminates production inefficiencies and loss time by preventing breakdowns and reducing defects. By employing TPM to engage teams from Management, Production, Maintenance, and other divisions as a whole “Partnership of Change”, we have helped clients restore equipment and processes to optimal conditions, and changed the work environment to maintain these conditions for maximum efficiency.

## LEAN

Lean creates more value for customers while minimizing waste. By understanding customer value and focusing its key processes to continually increase it, a lean organization can create maximize value with zero waste. We have helped companies to refocus management strategies to optimize the flow of products and services, creating processes that require less human effort, less space, less capital, and less time.

## QUALITY MANAGEMENT

Top Quality Management (TQM) is a fundamental management approach to long-term success through customer satisfaction. We have helped clients from diverse industries to involve all employees in the continual improvement of the processes, products, services, and the culture in which they work. These systems ensure quality at the source, and have empowered people in problem-solving and organizational performance through TQM.



# Area of Expertise

## **SUPPLY CHAIN MANAGEMENT**

Supply Chain Management extends beyond traditional enterprise boundaries and organizes entire business processes throughout a value chain of multiple companies. In an increasingly globalized and interconnected market, organizations must rely on effective supply networks; we have assessed current supply chain practices to help our clients build sustainable systems that improve their business coordination, enhance customer satisfaction and reduce supply chain costs.

## **SERVICE EXCELLENCE**

Good service is integral to any successful organization and is the main competitive advantage that sets great organizations apart from others. Service is about taking action to create value for others. We have helped clients from all fields to improve their service culture by aligning employees' mindsets with customers' needs.

## **HUMAN CAPITAL DEVELOPMENT**

Human Capital Development acknowledges that great people are behind great products. From our inception, we have believed that people are not only resources, but also drivers of change that determine company competitiveness and success. We have helped our clients to build their organizations' capability and leadership to attract and develop their employees for the long term.



# Area of Expertise

## **STANDARD BASED MANAGEMENT**

Excellent management is a vital component of any successful organization. To survive in this increasingly competitive business market, organizations need effective and efficient management systems to ensure that customer's needs and stakeholder's demands are met, and that regulations, human resource development, and quality assurance are fulfilled.

## **SIX SIGMA MANAGEMENT**

Six Sigma is an effective management system that improves the quality of processes and products/ services with a focus on eliminating defects and reducing variability. We have provided training and consulting in Six Sigma management, equipping organizations with the tools and methods to significantly improve organizational performance by systematically removing inefficiencies within the system.

## **BUSINESS PROCESS IMPROVEMENT**

Most aspects of business equate to a process. However, those processes are frequently not as efficient or effective as they could be. Business process improvement or BPI provide methods techniques and tools to design, control and analyse business process by involving people and integrate process and systems to become more competitive in the market.





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